



**NOVEMBER 2025**

**Chemtrade Logistics Income Fund (TSX: CHE.UN)**  
Investor Presentation

# CAUTION REGARDING FORWARD- LOOKING STATEMENTS

Certain statements contained in this presentation constitute forward-looking statements within the meaning of certain securities laws, including the Securities Act (Ontario). Forward-looking statements can be generally identified by the use of words such as “anticipate”, “continue”, “estimate”, “expect”, “expected”, “intend”, “may”, “will”, “project”, “plan”, “should”, “believe” and similar expressions. Forward-looking statements in this presentation describe the expectations of Chemtrade Logistics Income Fund (“Chemtrade”) and its subsidiaries as of the date hereof. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements for a variety of reasons, including without limitation the risks and uncertainties detailed under the “RISK FACTORS” section of Chemtrade’s latest Annual Information Form and the “RISKS AND UNCERTAINTIES” section of Chemtrade’s most recent Management’s Discussion & Analysis. Although Chemtrade believes the expectations reflected in these forward-looking statements and the assumptions upon which they are based are reasonable, no assurance can be given that actual results will be consistent with such forward-looking statements, and they should not be unduly relied upon. Except as required by law, Chemtrade does not undertake to update or revise any forward-looking statements, whether as a result of new information, future events or for any other reason. The forward-looking statements contained herein are expressly qualified in their entirety by this cautionary statement. Further information can be found in the disclosure documents filed by Chemtrade with the securities regulatory authorities, available on [www.sedarplus.com](http://www.sedarplus.com).

One of the measures referred to in this presentation is Adjusted EBITDA, which is EBITDA modified to exclude only non-cash items such as unrealized foreign exchange gains and losses. Non-IFRS and other financial measure are fully defined in our MD&A.

Refer to the Appendix for additional notices of caution regarding forward-looking statements.

# Chemtrade at a Glance

## Leading Industrial Chemicals Provider

**CHEMTRADE** is a Leading Industrial Chemicals Provider supplying essential products to critical industries

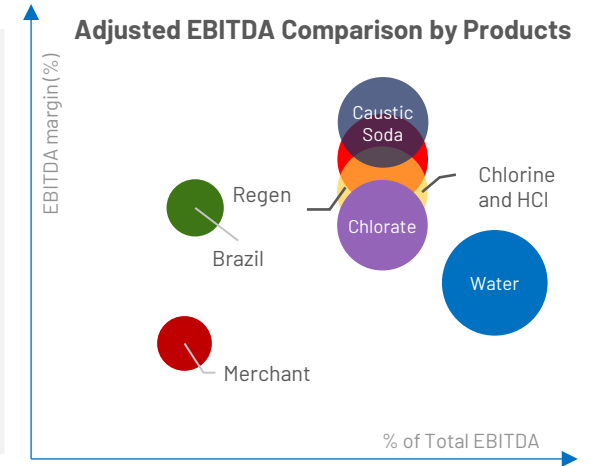
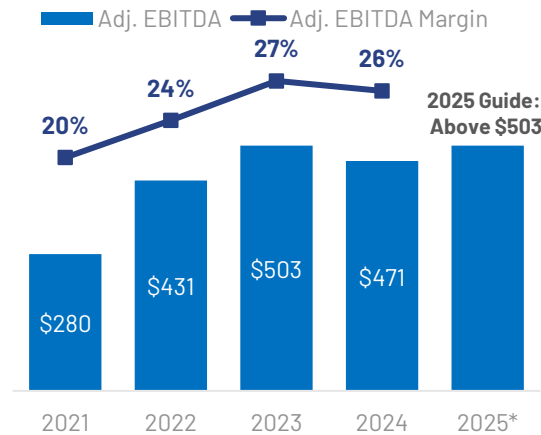
**Attractive Growth** – Step-change in earnings with 2021 to LTM Q3 2025 Adjusted EBITDA<sup>(1)</sup> CAGR of 18% and +6%pt in Adjusted EBITDA Margin

**Resilient Business Model** – Diversified portfolio operating in recession resistant markets

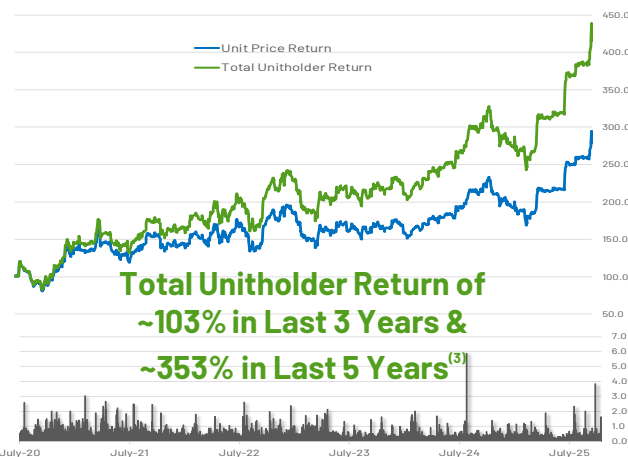
**Solid Execution** – Strong operational and commercial performance driving unit performance with significant 3- and 5-year Total Unitholder Return

**Strong Balance Sheet** – Significantly reduced debt and brought leverage ratio<sup>(2)</sup> down to 1.8x at Q3/2025

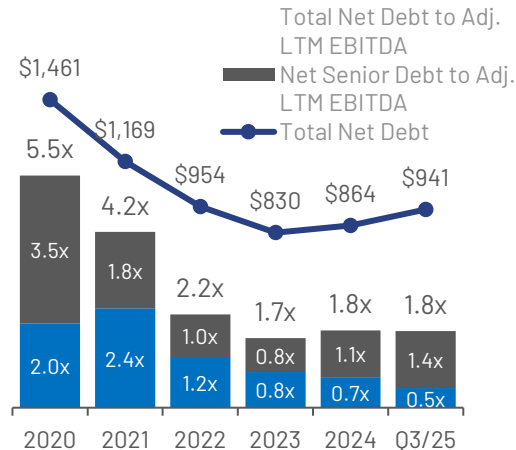
**Returning Capital to Unitholders** – Track-record of paying distributions; increased 15% since 2023. Renewed NCIB for 2025/26



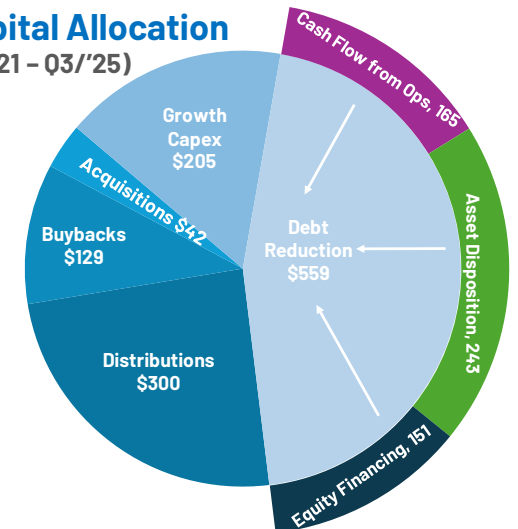
### Solid Unit Performance – TSX: CHE.UN



### Strong Balance Sheet



### Capital Allocation (2021 – Q3/25)



(1) Adjusted EBITDA is a Total of segments measure. Net debt to LTM Adjusted EBITDA is a measure that includes Net debt, which is a non-IFRS financial measure. (2) Here we refer to leverage ratio as Net debt to LTM Adjusted EBITDA. (3) As of November 14, 2025. (4) Here we refer to Growth capital expenditures which is a non-IFRS measure. Figures in C\$ million except unit price or as indicated. See Appendix for more information.

# Chemtrade at a Glance

## Leading Industrial Chemicals Provider

**\$2.6 Billion**

Enterprise Value<sup>(1)</sup>

**\$1.6 Billion**

Market Capitalization<sup>(1)</sup>

**Above \$503 Million**

2025 Adjusted EBITDA Guidance is a record for Chemtrade

### Geographic Split

\*LTM Q3 2025 Revenue

### Segment Split & Key End Markets

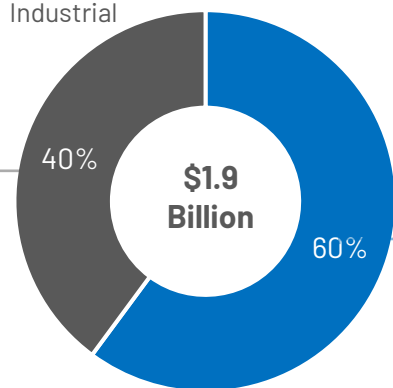
\*LTM Q3 2025 Revenue

### TSX: CHE.UN Historical Unit Performance

**Total Unitholder Return of ~103% in Last 3 Years**

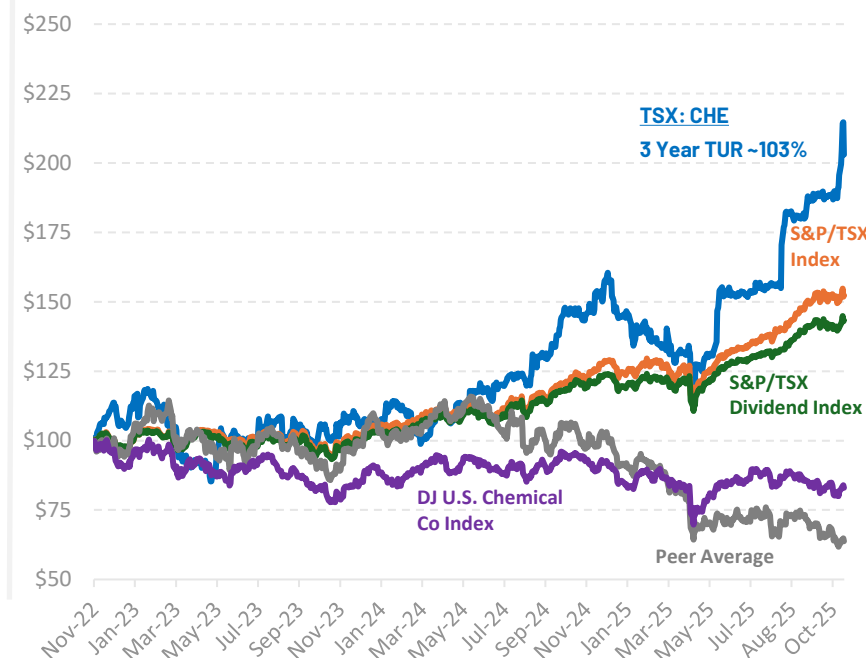
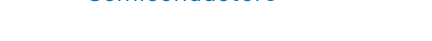
#### Electrochemicals (EC)

- Pulp and Paper
- Drinking water and disinfectants
- Fracking
- Industrial



#### Sulphur & Water Chemicals (SWC)

- Water Treatment
- Refineries
- Mining
- Semiconductors



Figures in C\$, unless otherwise noted. Information as of November 14, 2025 for pricing and Q3/2025 for Revenue and Adjusted EBITDA guidance

# Chemtrade at a Glance

## Strong Cash Flows Support Capital Return

### Increasing Cash Flow and Solid Conversion

(2021 to LTM ending Q3/2025)

- Distributable Cash Flow<sup>(1)</sup> CAGR of ~30%+
- Adj. EBITDA to Distributable Cash Flow conversion (avg.) of ~45%

### Committed to Unit Buybacks

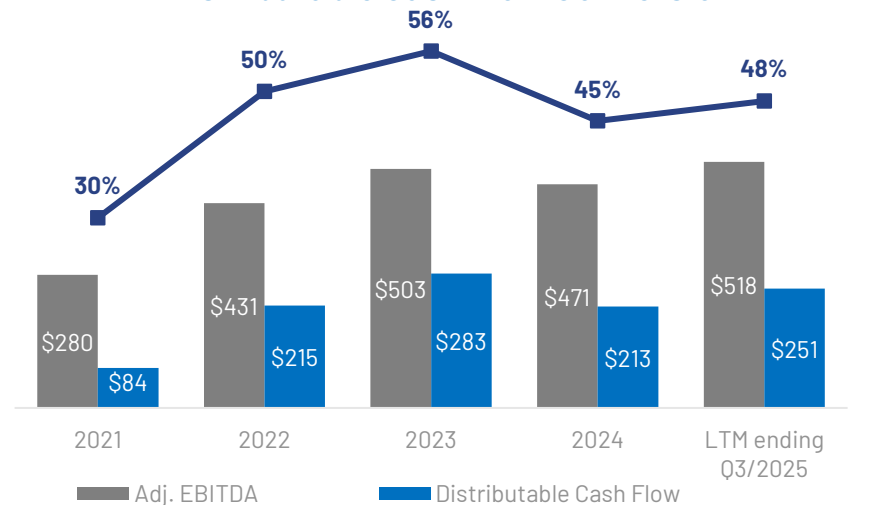
- Acquired 11.2 million units (of 11.7 million authorized) under NCIB ended in June 2025
- Commenced new NCIB in August 2025 for up to 11.2 million units. Approximately 1.0 million units acquired in Q3 2025

### Well-Covered Distribution

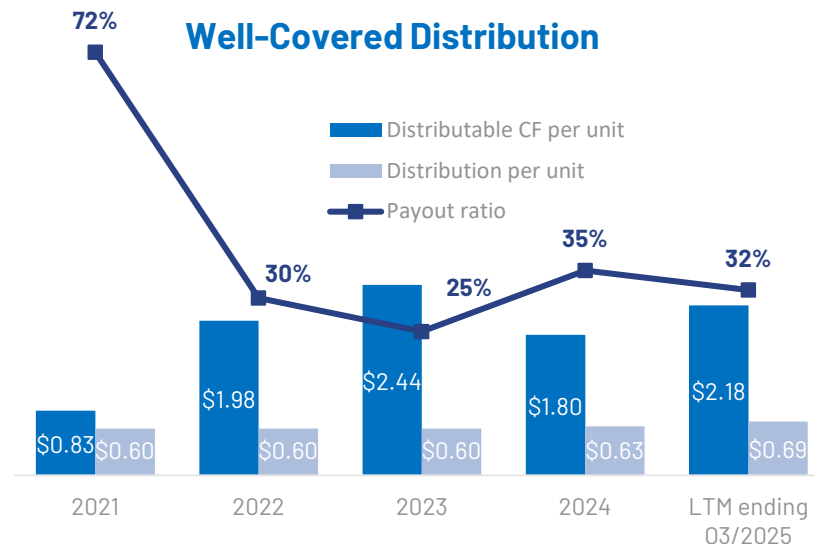
(2021 to LTM ending Q3/2025)

- Distributable Cash Per Unit<sup>(1)</sup> CAGR of 30%
- Increased distribution by 15% since 2023
- Sub-50% payout ratio on 5% distribution yield

### Distributable Cash Flow Conversion



### Well-Covered Distribution



<sup>1)</sup> Here we refer to Distributable Cash after maintenance capital expenditures and DCPU (Distributable cash after maintenance capital expenditures per unit) non-IFRS measure and ratios. See Appendix for more information.

# Historical Growth Drivers

## 2021 – 2024

### Adjusted EBITDA Growth Driven By:

- Chlor-alkali
- Water
- Chlorate

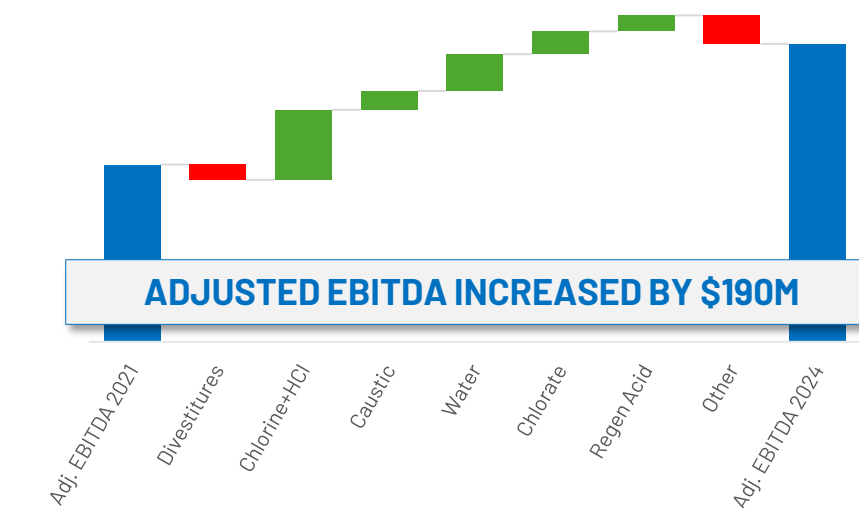
### Strategic Activities:

- Market pricing optimizations
- Reliability and Productivity improvements
- Organic growth investments

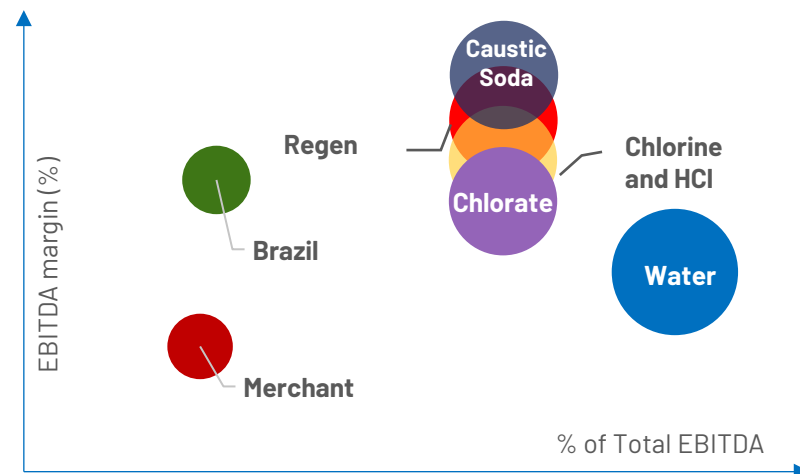
### Product Portfolio:

- Balanced resilient business portfolio
- Recession resistant

### Adjusted EBITDA Growth Bridge (2021 to 2024)



### Adjusted EBITDA Comparison by Products





# Balance Sheet

## Balanced Capital Allocation & Debt Maturity

### Strong Balance Sheet

- Maintain strong balance sheet through economic cycle
- Leverage<sup>(1)</sup> target <2.5x<sup>(2)</sup>

### Fully Funded Strategy

- Fully funded growth capital expenditures
- Expanded distributions with DCPU growth

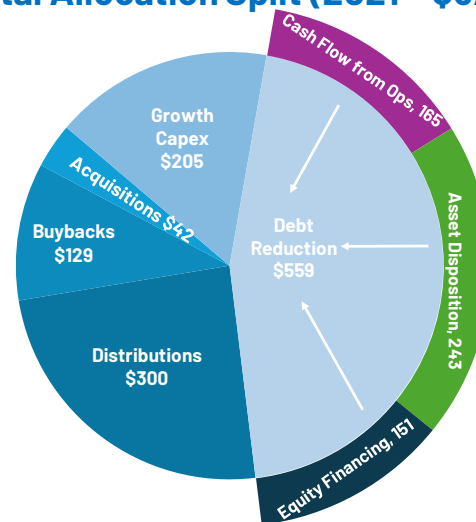
### Balanced Debt Profile

- Staggered maturity profile
- Liquidity of ~US\$400 million as of Q3 2025, pro-forma Polytec and the transactions in convertible debentures and senior notes

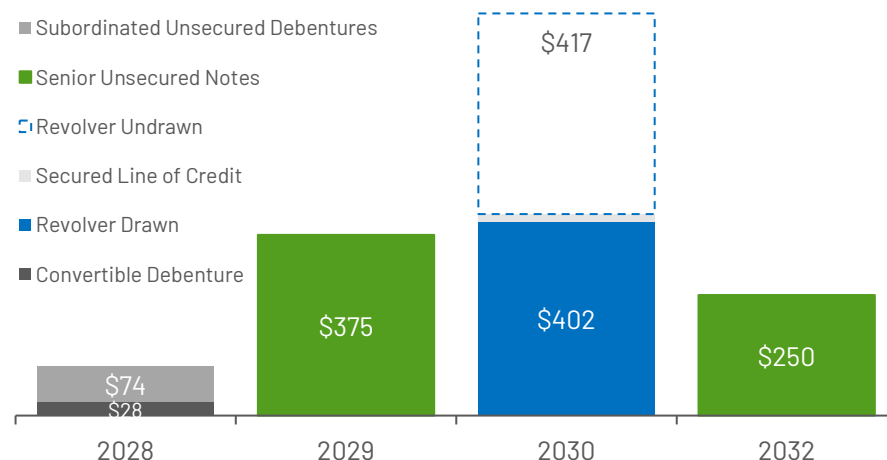
### Capital Allocation Plan

- Balanced across distributions, unit buybacks, growth initiatives
- Temporary increase in leverage possible for disciplined strategic growth investments<sup>(2)</sup>

### Capital Allocation Split (2021 – Q3/2025)



### Debt Maturity Profile<sup>(3)</sup>



Notes: Figures in C\$ millions, unless otherwise noted and on post-IFRS 16 basis. (1) We refer to Leverage as the ratio of Net Debt to LTM Adjusted EBITDA. Net debt is a non-IFRS financial measure. See Appendix for details. (2) Leverage may exceed 2.5x briefly for strategic opportunities or normal working capital variations (3) Liquidity is the undrawn amount of Credit Facilities. As of Q3/2025, pro-forma Polytec and debenture transactions.

### “Vision 2030” targets for unitholder returns:

- Targeted growth for EBITDA and DCPU<sup>(1)</sup> of 5-10% per year
- Growth on a per unit basis supplemented by reduced units outstanding via buybacks

#### Distributable Cash Growth

##### Organic Growth

- Targeted returns on investment of 15-20%+
- Estimated growth capital of \$40.0-\$50.0M in 2025
- Water and Ultrapure Acid are two primary areas of focus

##### External Growth

- Targeting acquisitions with annual EBITDA of \$10-50M
- Must fit strategically and be financially accretive



#### Unit Purchases

##### NCIB / Buybacks

- Renewed for up to 10% of public float in 2025/26
- At Chemtrade’s current valuation, this represents an attractive use of capital



#### Distribution

##### Monthly Distribution

- Current monthly distribution level is sustainable
- Opportunity to increase distribution as earnings and cash flow grow

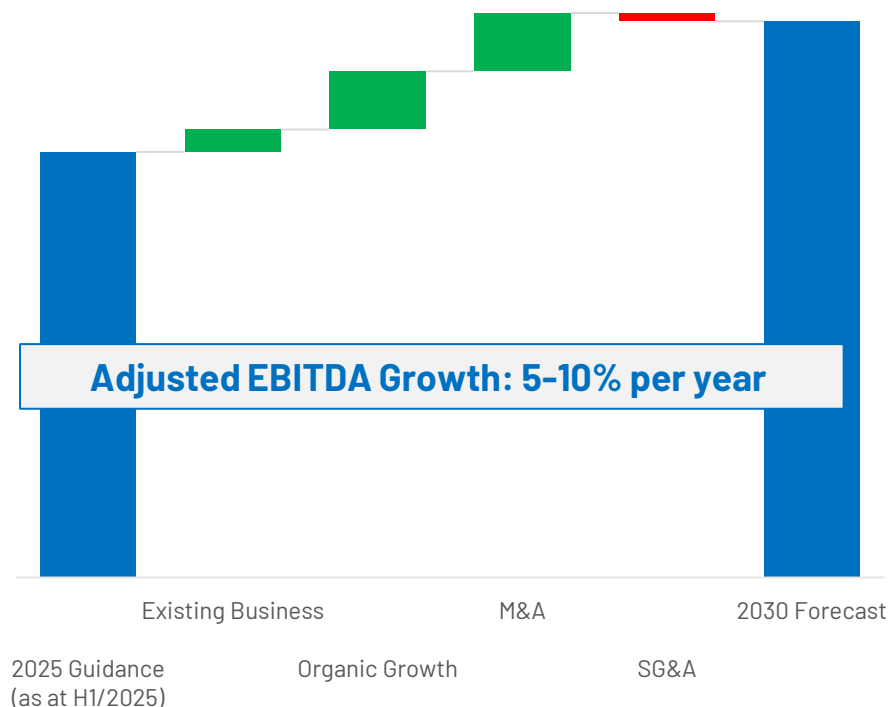
### Total Unit Holder Return Driven By Multiple Initiatives

(1) Here we refer to Distributable cash after maintenance capital expenditures per unit which is a non-IFRS ratios. See Appendix for more information. (2) Here we refer to Growth capital expenditures. Growth capital expenditures is a non-IFRS financial measure. See Appendix for more information.



**Introduced in May 2025, Chemtrade's Vision 2030 framework targets \$550 - \$600M of annual mid-economic cycle Adjusted EBITDA by 2030**

- Reflects targeted growth in Adjusted EBITDA of 5-10% annually



### Anticipated Drivers of Growth (to 2030):

#### Existing Business Improvements

- Continued focus on Commercial and Operational Excellence (incl. pricing, reliability, productivity)
- Assumes softening in market fundamentals for certain products

#### Organic Growth

- Primary focus on Water Chemicals and Ultrapure Acid
- Includes potential acquisition synergies

#### External Growth

- Targeting acquisitions with annual EBITDA of \$10-50M
- Expected to be debt-financed
- Targeted leverage <2.5x but may tactically increase leverage above this level for a short time for strategic opportunities

**Targeting \$550-\$600M of mid-economic cycle run-rate Adj. EBITDA by 2030**

# Water Treatment

## Capturing Secular Tailwinds

### Growing Water Treatment Chemicals Demand

#### 5% CAGR (2023 – 2033)

Expected growth in global water treatment chemicals market

#### US\$12Bn

2023 North American chemical water treatment market

#### Macro Drivers



**Population Growth**



**Industrial Growth**



**Tightening Environmental Regulations**



**Extreme Weather (Droughts)**

#### Chemtrade Differentiators

Greater emphasis on building and maintaining water treatment facilities



**Chemtrade is one of the largest coagulants suppliers**

Local gov'ts hiring private sector to address complex water standards



**Chemtrade is a leading provider to private and municipal markets**

Chemical supplier proximity to water treatment facilities is crucial



**Chemtrade has a large footprint of production facilities**

### Opportunity to Grow Water Business

Chemtrade can leverage its broad set of internal and acquired capabilities in water treatments.

Examples include:

1. Strong sales organization
  2. Experienced engineering and R&D
  3. Reliable and knowledgeable operations
  4. Integrated customer service
  5. Efficient access to capital
- ✓ Increasing product and service offerings would unlock growth opportunities in the municipal market and food processing
  - ✓ Driving geographic expansion in North America

## Water Treatment Compelling Growth Opportunity

Sources: Publicly available information

## ACQUISITION OF POLYTEC

### Transaction Summary

#### Consideration

- Chemtrade acquired Polytec, Inc., a provider of water treatment solutions for an aggregate cash purchase price of US\$150 million

#### Valuation

- Approximately 6.5x LTM Adjusted EBITDA

#### Financing

- Credit facility

#### Financial Impact\*

- Meaningful increase of 5%+ to Adj. EBITDA
- Net Debt to Q3/25 LTM Adj. EBITDA of 2.1x (+0.3x)

#### Timing

- Announced on August 14, 2025
- Closed on November 21, 2025

\* All financial impact on a pro-forma basis

### Strategic Rationale

#### Polytec Fits Chemtrade's Growth Strategy

- Broadens scope of offerings via addition of turnkey water treatment solutions
- Diversifies customer base by increasing exposure to the food processing industry
- Expands market reach to new high-value customers
- Enhances competitive positioning via complementary solutions and product expertise

#### Chemtrade to Grow Polytec

- Leveraging our North Am.-wide customer footprint
- Expanding Polytec's solutions model to Chemtrade's geographies
- Optimizing business operations
- Optimizing synergies across logistics capabilities and technical expertise thereby enhancing customer experience

## ACQUISITION OF POLYTEC

### Overview of Polytec

#### Description & Positioning

- Founded in 1994 in Mooresville, North Carolina
- Customer segments consist of food processing wastewater, municipal potable and wastewater, and other industrial wastewater applications
- Manufacturing facilities in four U.S. States: North Carolina, Arkansas, Georgia and Virginia
- Polytec has 85 employees

#### Fits with Chemtrade

- Operates in adjacent water markets to Chemtrade's core municipal water treatment business
- Provides turnkey customer solutions that the industry is shifting towards
- Expands product offering and geographical footprint
- Business model can be leveraged into other geographies and customer segments
- Polytec customers to benefit from additional Chemtrade product offerings

### Polytec Operates in Two Primary Markets

#### Food / Industrial

- Approximately 50%+ of revenue
- Supplies chemicals, particularly coagulants and flocculants, for wastewater treatment
- The chemicals are typically supplied with equipment, which manages the wastewater treatment process
- Chemtrade is a leading supplier of coagulants to Polytec

**Expands Chemtrade's participation in food / industrial**

#### Municipal

- Approximately 30% of revenue
- Supplies a range of chemicals to municipal drinking water and wastewater plants
- Main chemicals : Magnesium Hydroxide, Calcium Hydroxide, and Glycerin

**Expands Chemtrade's offering into existing customer base**

## Recent Third-Party Precedent Transactions

### Water Chemicals

- Transaction: USALCO Water Treatment Chemicals
- Transaction Value: \$1,450M
- LTM EV/EBITDA: 10.2x
- Acquirer: The Jordan Company

### Regen Acid

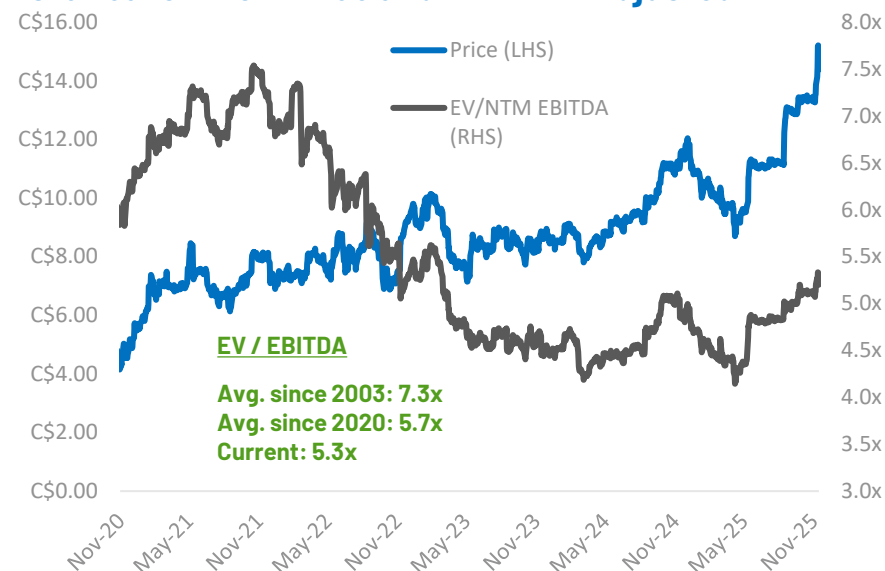
- Transaction: Veolia (North American Regeneration Services Business)
- Transaction Value: \$620M
- LTM EV/EBITDA: 7.8x
- Acquirer: American Industrial Partners

## Implied Unit Price at Comparative Multiples<sup>(1)</sup>

<b>EV/NTM EBITDA</b>	<b>EBITDA Multiple</b>	<b>5.3x</b>	<b>6.5x</b>	<b>7.5x</b>
Analyst Estimated EBITDA (\$M)		\$525	\$525	\$525
Implied EV (\$M)		\$2,767	\$3,413	\$3,938
Net Debt (\$M)		(\$1,148)	(\$1,148)	(\$1,148)
Implied Equity Value		\$1,619	\$2,264	\$2,789
Units Outstanding (M)		116	116	116
<b>Implied Unit Price</b>		<b>\$13.97</b>	<b>\$19.54</b>	<b>\$24.07</b>

**Chemtrade Significantly Undervalued**

## Historical CHE.UN Price and EV/ NTM Adjusted EBITDA<sup>(2)</sup>



(1) Consensus EBITDA for 2026; Net Debt is pro-forma Polytec and includes leases. (2) Here we refer to Next Twelve Months (NTM) and Analyst Estimated Adjusted EBITDA based on S&P data. (3) Unit price as of November 17, 2025.

### Resilient Business Model

Diversified end-market exposure, with a resilient product portfolio offering both defensiveness and growth

Significant regional market share across product portfolio with several multi-year tailwinds

Strong Total Unitholder Return through growing cashflow, unit repurchases, and distributions

### Attractive Growth

Compelling organic growth opportunities across the business including Water Chemicals and Ultrapure Acid

Earnings and cash flows have taken a step-change, with 4-year Adjusted EBITDA CAGR of 18% (2021-LTM Q3/2025)

5-10% target growth in Adjusted EBITDA (to 2030), to drive annual mid-cycle Adj. EBITDA to \$550-600 million

### Strong Execution

2025 expected to be a Record Year for Chemtrade, based on Adjusted EBITDA guidance

Commercial Excellence and Profitability initiatives contributing to improved margins

Operational Excellence and Reliability initiatives driving improved plant performance

### Strong Balance Sheet

Strong balance sheet (1.8x Net debt to LTM Adjusted EBITDA <sup>(1)</sup>) and cash flow generation offer financial flexibility

Well-staggered maturity profile with balance of floating and fixed rate debt

Disciplined capital allocation and generating long-term unitholder value a core focus

### Returning Capital to Unitholders

Track-record of paying distributions; increased 10% in January 2024 and another 5% in January 2025

5%+ distribution yield <sup>(2)</sup> and LTM Payout ratio of 32%<sup>(1)</sup>, highlighting the distribution's sustainability

Strategic use of NCIB offers another lever to drive unitholder value, given Chemtrade's attractive valuation

### Corporate Leadership

Proactive chemical industry leader in community engagement, corporate governance, employee stewardship, and sustainability

(1) Payout ratio is non-IFRS ratio. Net debt to LTM Adjusted EBITDA is a Capital management measure that includes Net debt, which is a non-IFRS financial measure, and is shown as of the end of Q3 2025. See Appendix for more information. (2) Based on the closing price of Chemtrade units on November 14, 2025.



For more information:  
[investor-relations@chemtradelogistics.com](mailto:investor-relations@chemtradelogistics.com)



# Appendix

<b>Scott Rook</b> President & CEO	<p>Joined Chemtrade in 2019 as COO; CEO since March 2021</p> <p>More than 28 years' experience in the chemical industry including commercial, operational, and business leadership roles</p> <p>Previously Senior VP, Commercial at Ascend Performance Materials</p>
<b>Rohit Bhardwaj</b> CFO	<p>Joined Chemtrade in 2006 as CFO</p> <p>Oversees Finance, IT, Investor Relations, Corporate Development, and Legal</p> <p>Previously CFO, Corporate Secretary and Executive VP, Operations of TSX-listed Inscap Corporation</p>
<b>Tim Montgomery</b> Group VP, Manufacturing and Engineering	<p>Joined Chemtrade in 2020</p> <p>Oversees Manufacturing, Engineering, and EH&amp;S</p> <p>More than 30 years' experience in the chemical industry</p>
<b>Alan Robinson</b> Group VP, Commercial	<p>Joined Chemtrade in 2022</p> <p>Oversees Commercial, Procurement and Supply Chain</p> <p>More than 22 years' experience in commercial, business leadership, and supply chains in the chemical industry</p>
<b>Bramora Rebello</b> Senior VP, Human Resources	<p>Joined Chemtrade in 2015 as Director of Total Rewards</p> <p>Leads the Human Resources function since September 2023</p> <p>More than 23 years' experience in Human Resources</p>
<b>Tejinder Kaushik</b> Senior VP, Information Technology	<p>Joined Chemtrade in 2016</p> <p>Leads Information Technology operations</p> <p>More than 20 years of IT experience across multiple industries, including formerly Senior Director of Global IT at Celestica</p>
<b>Susan Paré</b> General Counsel	<p>Joined Chemtrade in 2006</p> <p>Leads the Legal Department and, also, oversees the Environmental Risk group</p>
<b>Benjamin Burford</b> Associate General Counsel & Corporate Secretary	<p>Joined Chemtrade in 2021</p> <p>Leading member of the Legal Department and is Corporate Secretary of the Board of Trustees</p> <p>Previously, in private practice at Bennett Jones LLP and a boutique corporate commercial law firm in Toronto</p>

<b>Douglas Muzyka</b> Chair of the Board	Trustee since November 2020 Corporate Director Previously Senior VP and Chief Science and Technology Officer of E.I. DuPont de Nemours
<b>Lucio Di Clemente</b> Chair of the Governance and Nominating Committee	Trustee since July 2009 Executive mentor, corporate financial advisor and corporate director
<b>Daniella Dimitrov</b> Chair of the Audit Committee	Trustee since May 2020 Currently Senior VP and CFO of Calibre Mining Over 20 years of experience in mining and financial services in various roles and corporate director
<b>Emily Moore</b> Chair of the Human Capital and Compensation Committee	Trustee since July 2019 Director of Troost Institute for Leadership Education in Engineering at the University of Toronto and corporate director
<b>Luc Doyon</b> Chair of the Responsible Care Committee	Trustee since May 2022 Corporate Director 34-year career with Air Liquide
<b>Gary Merasty</b> Trustee	Trustee since February 2024 CEO of The Peter Ballantyne Group of Companies Over 20 years' experience serving on both corporate and non-profit boards as well as think tanks and secondary institutions
<b>Suzann Pennington</b> Trustee	Trustee since January 2025 Over 30 years' experience in strategic planning, complex investments, M&A, risk management and sustainability Previously Managing Director and Chief Investment Officer of CIBC Global Asset Management
<b>Scott Rook</b> CEO & Trustee	Trustee since March 2021 President and CEO of Chemtrade Previously Senior VP, Commercial at Ascend Performance Materials

### **Chemtrade continues to actively monitor developments surrounding the tariff environment to swiftly respond to any potential impacts and/or opportunities**

- To date, excluding FX, Chemtrade has seen no material direct impacts on its own business, given all of Chemtrade's products are CUSMA-compliant

### **We are closely monitoring the North American trade situation and will reassess in the event of material changes. Chemtrade remains optimistic that it will be able to work with its customers and suppliers to manage any additional costs, owing to:**

- ✓ All of Chemtrade's products are CUSMA compliant
- ✓ No U.S. imports from Mexico and limited imports from China
- ✓ U.S. customers are largely served by plants in the U.S
- ✓ New or increased tariffs on Chemtrade's products might be passed on to U.S. customers

### **Chemtrade products exported to the U.S. from Canada:**

#### **Sodium Chlorate**

- Canada is a net exporter of chlorate to the U.S., supplying ~50% of the U.S. industry
- Chemtrade's plant located in Brandon, Manitoba has a significant cost advantage from low-cost, renewable hydroelectric power

#### **Chlorine**

- Chlorine is an essential chemical for disinfection and is used by U.S. municipalities to treat drinking water

#### **Merchant Acid**

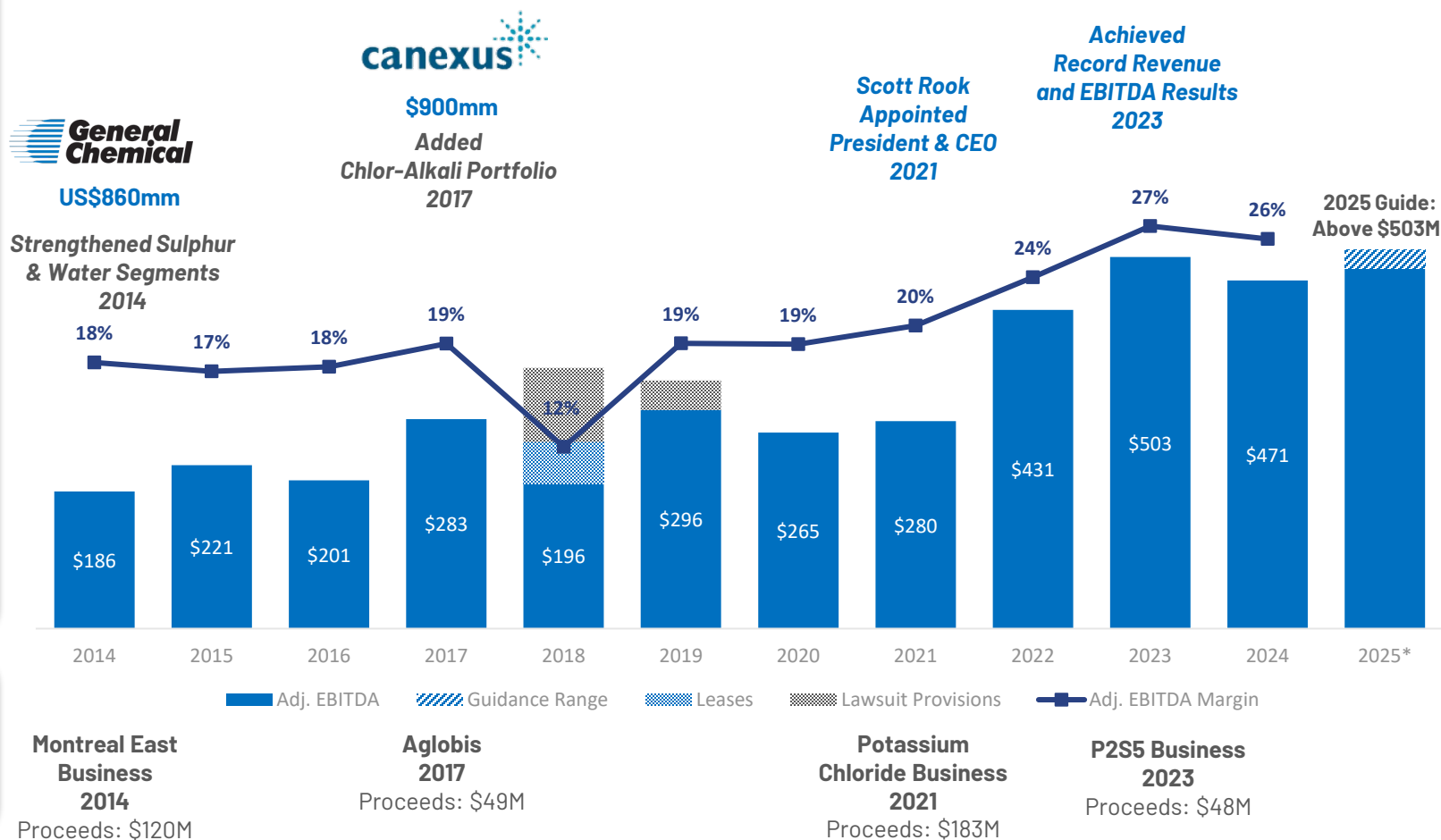
- Chemtrade markets merchant acid generated by smelters in Canada under risk-shared contracts that mitigate volatility

# Company History

## Adjusted EBITDA Growth and Activities

Adjusted  
EBITDA &  
Acquisitions

Dispositions





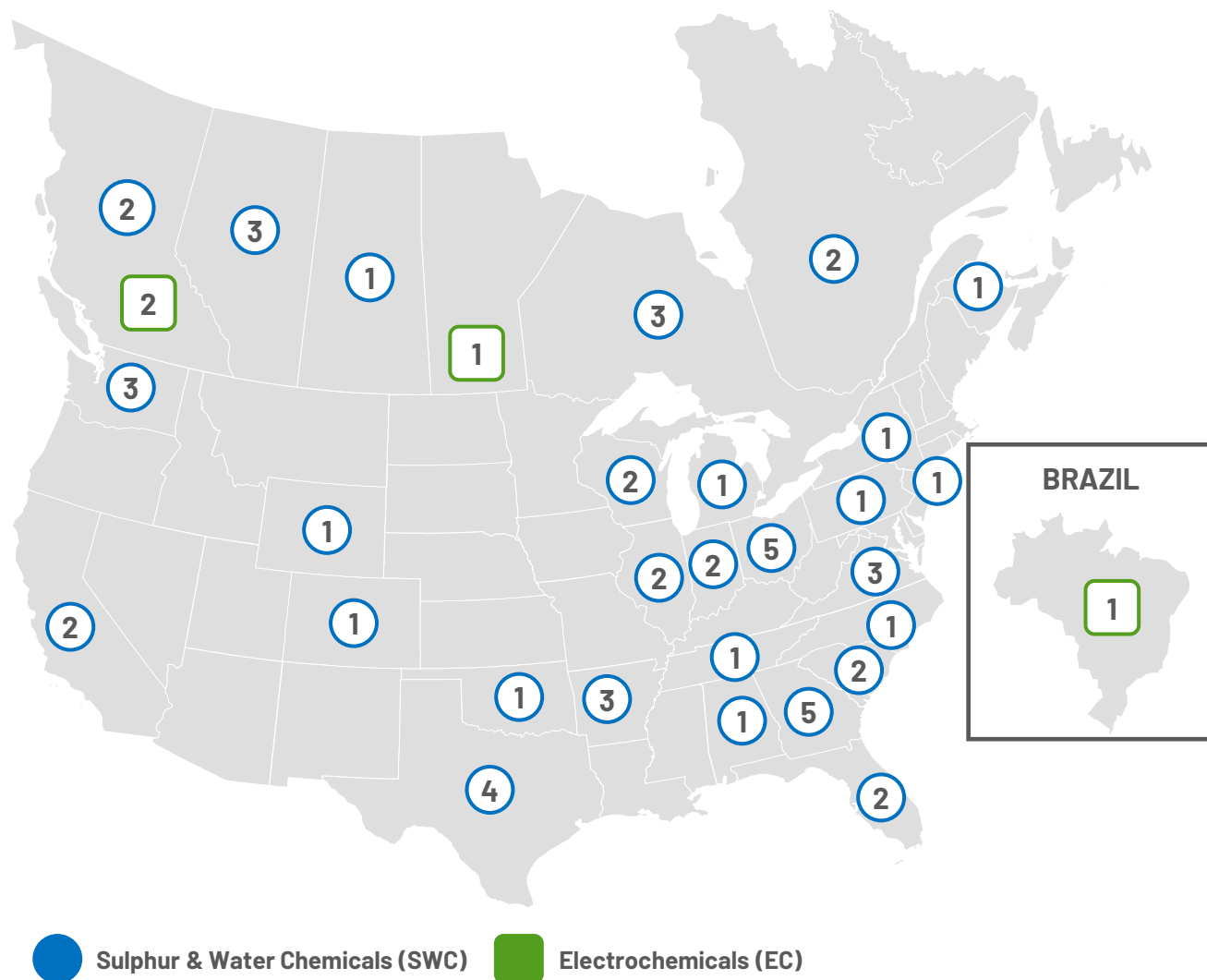
# Chemtrade's Footprint Transcontinental Reach

## Sulphur & Water Chemicals

- 12 facilities in Canada and 45 in the United States
- Strategic locations near customers create a barrier to entry given transportation costs

## Electrochemicals

- Operating facilities in Canada and South America (Brazil)
- State-of-the-art facilities utilizing membrane cell technology
- Strategically located with access to stable and regulated low-cost hydro-electric power



# TSX: CHE.UN

## Q3 2025 Consolidated Results

**Both segments contributed to a strong Q3 2025 with record quarterly Adjusted EBITDA and double-digit year-over-year growth in revenue and DCPU**

- A weaker Canadian dollar relative to the US dollar year-over-year positively impacted revenue and Adjusted EBITDA in Q3 2025 by \$3.5 million and \$1.1 million, respectively
- Excluding the above noted items, revenue and Adjusted EBITDA in Q3 2025 increased by \$55.1 million and \$12.9 million, respectively

C\$ millions, except per unit metrics and ratios	Q3 2025	Q3 2024	Change (\$)	Change (%)
Revenue	532.8	474.2	58.6	12.4%
Net Earnings (Loss)	42.4	60.1	(17.7)	(29.5)%
Adjusted EBITDA <sup>(1)</sup>	151.2	137.2	14.0	10.2%
Cash Flows from Operating Activities	155.5	143.2	12.2	8.5%
Distributable cash after maintenance capital expenditures <sup>(1)</sup>	77.8	65.9	11.8	18.0%
DCPU <sup>(1)(2)</sup>	0.69	0.56	0.13	24.4%
LTM Payout ratio (%) <sup>(1)(3)</sup>	32%	40%	n/a	n/a
Net debt <sup>(1)</sup>	941.1	810.7	130.4	16.1%
Net debt to LTM Adjusted EBITDA <sup>(1)</sup>	1.8x	1.8x	n/a	n/a

(1) Adjusted EBITDA is a Total of segments measure; Distributable cash after maintenance capital expenditures is a non-IFRS financial measure and DCPU (Distributable cash after maintenance capital expenditures per unit) and Payout ratio are non-IFRS ratios. Net debt to LTM Adjusted EBITDA is a Capital management measure that includes Net debt, which is a non-IFRS financial measure. See Appendix for more information. (2) Based on weighted average number of units outstanding for the period. (3) Payout ratio for the last twelve months. The calculated year-over-year changes are based on non-rounded figures.

# Sulphur and Water Chemicals (SWC) – Q3 2025 Results

## Foreign Exchange Impact

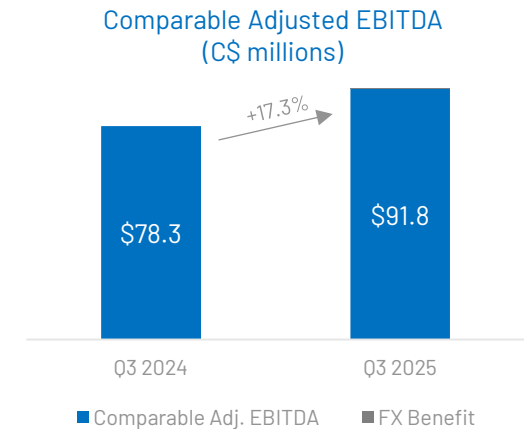
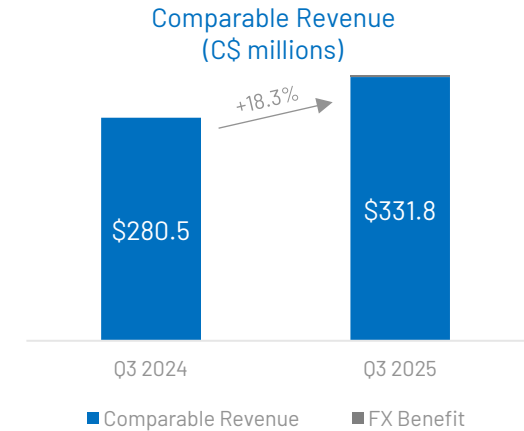
- The weaker Canadian dollar relative to the US dollar year-over-year positively impacted SWC Revenue and SWC Adjusted EBITDA by \$2.4 million and \$0.3 million, respectively

## SWC Revenue

- SWC Revenue in Q3 2025 was \$334.2 million, up by \$53.7 million or 19.1% year-over-year
- Excl. FX, SWC Revenue increased by \$51.3 million or 18.3% year-over-year, primarily due to:
  - Higher selling prices and volumes of merchant acid and Regen acid
  - Higher volumes and selling prices for water solutions products
  - Higher selling prices for sulphur products

## SWC Adjusted EBITDA

- SWC Adjusted EBITDA in Q3 2025 was \$92.1 million, up by \$13.9 million or 17.7% year-over-year
- Excluding FX, SWC Adjusted EBITDA increased by \$13.6 million or 17.3% year-over-year, primarily due to:
  - Higher selling prices and volumes for merchant acid, regen acid, and water solutions products; and
  - More than offset the higher input cost



# TSX: CHE.UN

## Electrochemicals (EC) – Q3 2025 Results

### Foreign Exchange Impact

- The weaker Canadian dollar relative to the US dollar year-over-year in Q3 2025 positively impacted EC Revenue and Adjusted EBITDA by \$1.1 million and \$0.8 million, respectively

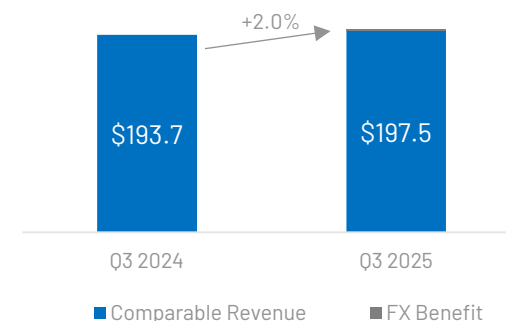
### EC Revenue

- EC Revenue in Q3 2025 was \$198.6 million, up by \$4.9 million or 2.5% year-over-year
- Excluding FX, EC Revenue increased by \$3.8 million or 2.0% year-over-year, primarily due to:
  - Higher sales volumes of sodium chlorate
  - Higher selling prices for caustic soda and sodium chlorate
  - Partially offset by lower selling prices for chlorine
- MECU netbacks decreased by approximately \$50 mainly due to lower netbacks for chlorine. Higher netbacks for caustic soda offset approximately 50% of the decrease in netbacks for chlorine

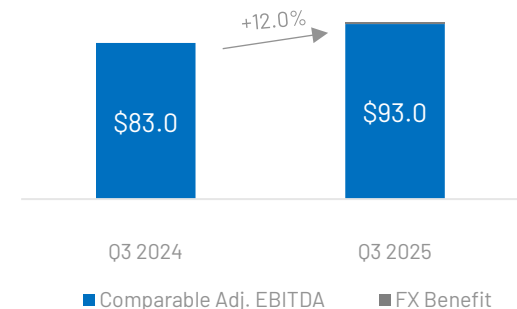
### EC Adjusted EBITDA

- EC Adjusted EBITDA in Q3 2025 was \$93.8 million, up by \$10.8 million or 13.0% year-over-year
- Excluding FX, EC Adjusted EBITDA increased by \$10.0 million or 12.0% year-over-year
- The same factors that impacted EC revenue also impacted EC Adjusted EBITDA year-over-year

Comparable Revenue  
(C\$ millions)



Comparable Adjusted EBITDA  
(C\$ millions)

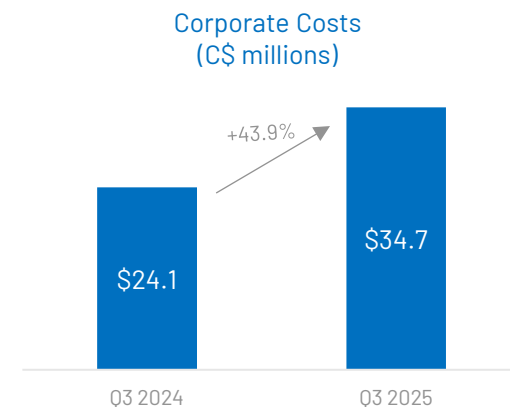


### Foreign Exchange Impact

- Business results are presented on an unhedged basis and, during Q3 2025, benefitted from weakness in the Canadian dollar relative to the US dollar
- The related but offsetting realized gains and losses on Chemtrade's hedging program flow through corporate costs

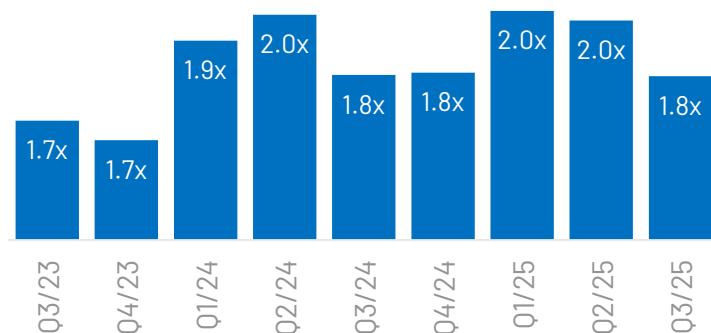
### Corporate Costs

- Corporate costs in Q3 2025 were \$34.7 million, up by \$10.6 million or 43.9% year-over-year
- Corporate costs were higher year-over-year, primarily on account of:
  - \$2.1 million of higher short-term incentive compensation costs
  - \$1.9 million of higher long-term incentive plan costs
  - \$2.0 million of legal and other costs related to the acquisition of Polytec Inc.
  - \$0.2 million of realized foreign exchange losses compared to \$4.4 million of realized foreign exchange gains in Q3 2024

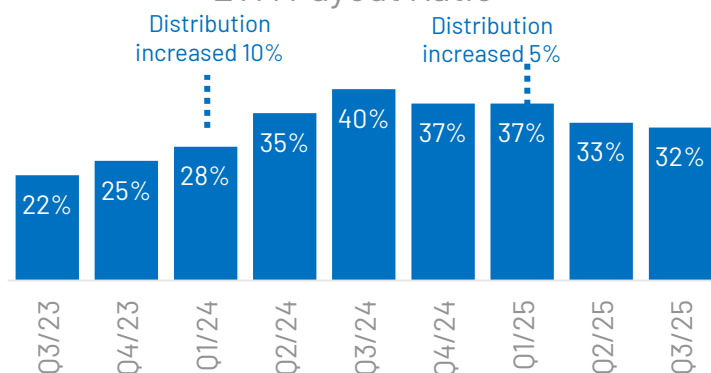


# Balance Sheet and Capital Allocation

Net Debt / LTM Adjusted EBITDA<sup>(2)</sup>



LTM Payout Ratio<sup>(1)</sup>



## Consistent focus on balanced capital allocation:

### 1) Invest in high-return, strategic growth opportunities

- Fully-funded organic growth via cash flow and credit facility; \$40 million - \$50 million of Growth CapEx<sup>(1)</sup> expected in 2025
- Announced the acquisition of Polytec Inc. for US\$150 million (~6.5x expected Adjusted EBITDA). Closing is subject to regulatory approvals that have been delayed due to the U.S. Government shutdown

### 2) Return of capital to unitholders

- Monthly distribution increases in Q1 2024 and Q1 2025
- Distribution yield<sup>(1)</sup> of 5% and an LTM payout ratio of 32%
- Repurchased 1.0 / 7.1 million units in Q3 2025 / 2025YTD

### 3) Maintain a strong balance sheet through the economic cycle

- Net debt to LTM Adjusted EBITDA<sup>(1)</sup> of 1.8x at Q3 2025
- Available liquidity of ~US\$484 million
- Well-staggered maturity profile with a balance of floating and fixed rate debt

### 4) Optimize balance sheet to reduce sources of equity dilution

- Redeemed a substantial portion of \$340 million principal of convertible debentures maturing in 2026, 2027 and 2028
- Issued \$250 million of senior unsecured notes maturing in 2032

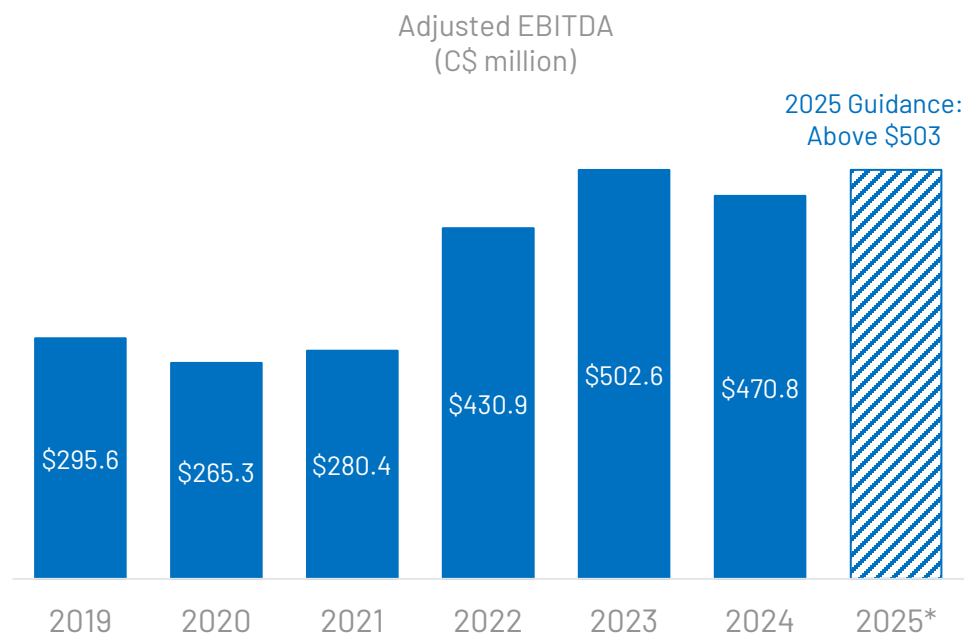
(1) Based on the closing price of Chemtrade units on November 10, 2025.

(2) Growth capital expenditures is a non-IFRS financial measure. Net debt to LTM Adjusted EBITDA is a Capital management measure that includes Net debt, which is a non-IFRS financial measure, and Adjusted EBITDA, which is a Total of segments measure. Payout ratio is a non-IFRS ratio and LTM Payout Ratio represents the Payout ratio for the last twelve months. See Appendix for more information.



### 2025 Guidance:

- Although global trade tensions were prevalent through 2025 and still persist, Chemtrade's business has shown resilience and continues to deliver strong results with market conditions for its products remaining favourable
- Assuming current market conditions for key products remain unchanged for the remainder of 2025, we are raising our 2025 Adjusted EBITDA guidance to above \$502.6 million from \$475.0 to \$500.0 million (both excluding Polytec)
- The guided 2025 Adjusted EBITDA will be a new all-time high record for Chemtrade
- Implied 2025 payout ratio of ~37% or less, based on the midpoint of updated guidance.



\* 2025 Adjusted EBITDA Guidance

C\$ millions	2025 Guidance		2024 Actual	Nine months ended Actual	
	Current	Previous		Sept. 30, 2025	Sept. 30, 2024
Adjusted EBITDA <sup>(1)</sup>	> \$502.6	\$475.0 - 500.0	\$470.8	\$409.2	\$362.2
Maintenance Capital Expenditures <sup>(1)</sup>	\$115.0 - \$125.0	\$100.0 - \$120.0	\$104.5	\$74.2	\$68.4
Growth Capital Expenditures <sup>(1)</sup>	\$40.0 - \$50.0	\$40.0 - \$60.0	\$81.3	\$28.9	\$56.7
Lease Payments	\$65.0 - \$75.0	\$65.0 - \$75.0	\$65.4	\$52.1	\$48.2
Cash Interest <sup>(1)</sup>	\$50.0 - \$60.0	\$50.0 - \$60.0	\$45.7	\$41.9	\$35.0
Cash Tax <sup>(1)</sup>	\$40.0 - \$50.0	\$40.0 - \$50.0	\$42.1	\$29.7	\$37.0

Key Assumptions	2025 Guidance		2024 Actual
	Current	Previous	
North American MECU sales volumes	173,000	177,000	172,000
Realized MECU Netback being higher than 2024 per MECU*	CAD \$70	CAD \$60	N/A
Average CMA <sup>(2)</sup> NE Asia caustic spot price index per tonne <sup>(3)</sup>	US\$435	US\$440	US\$385
North American sodium chlorate production volumes (MTs)	272,000	270,000	270,000
USD to CAD average foreign exchange rate	1.390	1.380	1.370
Long Term Incentive Plan costs (C\$ millions)	\$20.0 - \$25.0	\$15.0 - \$20.0	\$23.3

(1) Adjusted EBITDA is a Total of segments measure. Maintenance capital expenditures, Cash interest and Cash tax are Supplementary financial measures. Growth capital expenditures is a non-IFRS financial measure. See Appendix for more information.

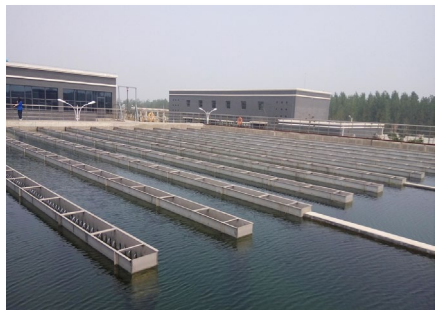
(2) Chemical Market Analytics by OPIS, a Dow Jones Company, formerly IHS Markit Base Chemical.

(3) Average CMA NE Asia caustic spot price is the average for the four quarters ending with the third quarter of the year as pricing is largely based on a one quarter lag.

# Sulphur and Water Chemicals (SWC) Segment

## Water Solutions

Alum, ACH,  
PACI, Ferric



Municipal and industrial water treatment

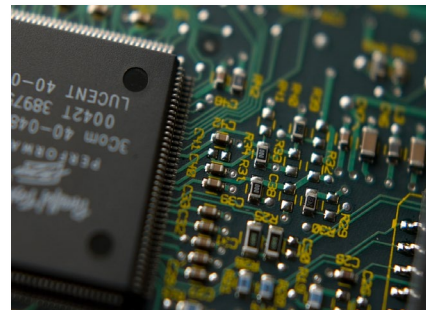
## Regen Acid



Gasoline production

## Sulphuric Acid (H<sub>2</sub>SO<sub>4</sub>)

### Ultrapure Acid



Semiconductor manufacturing,  
specialty batteries,  
and lab chemistry

### Merchant Acid



Wood pulp, industrial chemicals, car  
batteries, steel production, water  
treatment, mining

## Water Chemicals

- Inorganic coagulants are used to clean and purify drinking water and are non-discretionary. Water treatment solutions services help customer compliance with water quality regulations
- Municipal customers have fixed-price annual contracts, while industrial customers typically have multi-year contracts
- Facility footprint of 35+ locations provides a competitive advantage given customers favor proximity

## Sulphur Products

- Regen acid is closely tied to refinery utilization, which is recession resistant. Regen has long-term contracts with input cost pass-throughs and Chemtrade's facility footprint provides a competitive advantage given its largest facilities are pipeline-connected to customers and customers favor proximity
- Merchant acid has risk-sharing agreements with suppliers and customers. Half of sulphuric acid is manufactured internally; half is sourced via long-term contracts
- Ultrapure acid has high barriers to entry (rigorous product qualification process) and strong end-market tailwinds (onshoring and digitization)

<b>#1</b> Alum supplier to drinking water plants	<b>#2</b> Supplier of water coagulants	<b>#2</b> in poultry litter treatment
Leading Ultrapure acid supplier to semiconductors	<b>#2</b> Regen acid supplier to refineries	<b>Top 3</b> Merchant acid supplier

\*Management estimates for North American Market

### Water Chemicals

#### Near-Term Considerations

- Raw materials costs have been increasing significantly in alum. While Chemtrade has been successfully passing through these higher costs, it may see some short-term margin pressure if input costs continue to rise
- Demand expected to remain strong as water chemicals are largely non-discretionary given their use in cleaning and purifying drinking water
- Integration of the Thatcher Group acquisition has gone well to date, and the Water Chemicals business is beginning to see initial contributions and benefits

#### Favourable Long-Term Outlook

- Global demand expected to increase at a 5% CAGR (2023-2033), supported by secular tailwinds including increasing consumption, tightening regulations, etc.
- Continue to target high-return organic growth projects, including additional capacity expansions and investments in higher growth specialty products.
- Chemtrade is one of the largest coagulants suppliers in North America to both private and municipal markets

### Sulphuric Acid

#### Maintenance Turnarounds

- Chemtrade's sulphuric acid plants had higher maintenance turnaround activity in Q3 2025 (similar to Q2 2025) but expected to be at more typical levels in Q4 2025

#### Regen acid

- Demand expected to remain fairly stable moving forward, with U.S. refinery operating rates still elevated and historically seeing limited impact in a typical recession

#### Merchant acid

- Risk-sharing agreements with suppliers and customers mitigate potential pricing and input cost movements

#### Ultrapure acid (UPA)

- Strong growth outlook, supported by semiconductor industry on-shoring and capacity expansion in North America
- Chemtrade is an industry leader for UPA for the semiconductor industry in North America
- Cairo, Ohio project progressing through customer trials, with commercial ramp-up in 2026

### Electrochemicals

#### Caustic Soda (NaOH)



*Pulp & paper, soaps & detergents, aluminum, oil & gas, lithium-ion batteries, and chemical processes*

#### Chlorine (Cl<sub>2</sub>)



*Water treatment, chemical processes (mainly PVC production), production of other chemicals*

#### Hydrochloric Acid (HCl)



*pH adjustor in water treatment, oil & gas drilling, and steel manufacturing*

#### Sodium Chlorate (NaClO<sub>3</sub>)



*Pulp & paper bleaching*

#### Chlor-alkali (Caustic soda, Chlorine, and Hydrochloric Acid)

- Facilities possess superior and more efficient membrane cell technology
- Cost-advantaged access to electricity relative to competitors globally. Global geopolitical tensions may boost North American demand and further support the energy cost advantage
- EC supplies over 70%-80% of Western Canada's liquid chlorine and 40% of all chlorine available in Canada, with chlorine used to disinfect municipal drinking water and wastewater
- Leading regional supplier of caustic soda in Western Canada, which is a net importer of caustic soda resulting in Northeast Asia spot price influence on market price

#### Sodium Chlorate

- Chemtrade's Brandon, Manitoba sodium chlorate plant is the largest and one of the lowest-cost sodium chlorate plants globally

**#1** Chlor-alkali producer in Canada

**Top 3** Sodium chlorate supplier in North America

\*Management estimates for North American Market

### North Vancouver Chlor-Alkali Facility Lease Extension Update

- Chemtrade entered into a non-binding LOI with the Port of Vancouver to extend its land lease until December 31, 2044, on similar terms to the existing lease
- Chemtrade submitted the rezoning application in Q3 2025 and is progressing through the formal rezoning process during Q4 2025. If approved, Chemtrade will be able to continue producing liquid chlorine on the owned portion of the site and to implement safety-enhancing capital improvements

### Caustic Soda

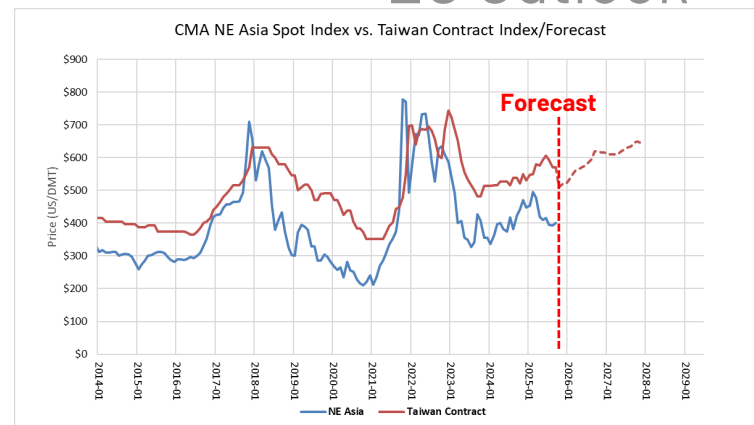
- Northeast Asia caustic soda index pricing was largely flat year-over-year in Q3 2025. Taiwan contract pricing is expected flat to moderately improving into 2026, according to industry experts
- For Q4 2025, pricing assumes a NE Asia index price of US\$435 per tonne, up approximately US\$50 per tonne compared to 2024

### Chlorine and HCl

- Chlorine pricing softened in Q3 2025, and we expect softness over the balance of the year
- HCl demand outlook remains moderate with Canadian rig counts similar to historical averages

### Sodium Chlorate

- Volumes expected to be flat year-over-year in 2025 alongside firmer pricing



Source: CMA (Chemical Market Analytics by OPIS, a Dow Jones Company, formerly IHS Markit Base Chemical)

	WTI Oil Price	Canadian Rig Count
2021 Average	US\$68/bbl	130
2022 Average	US\$95/bbl	174
2023 Average	US\$78/bbl	176
2024 Average	US\$77/bbl	187
LTM Sept. 30, 2025	US\$67/bbl	179

Sources: Baker Hughes, NYMEX, Bloomberg



## Key Sensitivities: Annual Impact on Adjusted EBITDA

## Caustic Soda Price

- Change of US\$50/DMT = C\$13.6 million

## Sodium Chlorate Price

- Change of CA\$50/metric tonne = C\$13.6 million

## C\$/US\$ exchange rate

- Change of 1 cent = C\$3.8 million (favourable if C\$ weakens)

# Non-IFRS Financial Measures and Ratios

Non-IFRS financial measures are financial measures disclosed by an entity that (a) depict historical or expected future financial performance, financial position or cash flow of an entity, (b) with respect to their composition, exclude amounts that are included in, or include amounts that are excluded from, the composition of the most directly comparable financial measure disclosed in the primary financial statements of the entity, (c) are not disclosed in the financial statements of the entity and (d) are not a ratio, fraction, percentage or similar representation. Non-IFRS ratios are financial measures disclosed by an entity that are in the form of a ratio, fraction, percentage or similar representation that has a non-IFRS financial measure as one or more of its components, and that are not disclosed in the financial statements of the entity.

These non-IFRS financial measures and non-IFRS ratios are not standardized financial measures under IFRS and, therefore, are unlikely to be comparable to similar financial measures presented by other entities. Management believes these non-IFRS financial measures and non-IFRS ratios provide transparent and useful supplemental information to help investors evaluate our financial performance, financial condition and liquidity using the same measures as management. These non-IFRS financial measures and non-IFRS ratios should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with IFRS.

The following slides outline our non-IFRS financial measures and non-IFRS ratios, their compositions, and why management uses each measure. It includes reconciliations to the most directly comparable IFRS measures. Except as otherwise described herein, our non-IFRS financial measures and non-IFRS ratios are calculated on a consistent basis from period to period and are adjusted for specific items in each period, as applicable.

# Non-IFRS Financial Measures and Ratios

## *Distributable cash after maintenance capital expenditures*

Most directly comparable IFRS financial measure: Cash flows from operating activities

Definition: Distributable cash after maintenance capital expenditures is calculated as cash flow from operating activities less lease payments net of sub-lease receipts, maintenance capital expenditures incurred, including unpaid amounts, and adjusting for cash interest and current taxes, and before decreases or increases in working capital.

Why we use the measure and why it is useful to investors: It provides useful information related to our cash flows including the amount of cash available for distribution to Unitholders, repayment of debt and other investing activities.

## *Distributable cash after maintenance capital expenditures per unit*

Definition: Distributable cash after maintenance capital expenditures per unit is calculated as distributable cash after maintenance capital expenditures divided by the weighted average number of units outstanding.

Why we use the measure and why it is useful to investors: It provides useful information related to our cash flows including the amount of cash available for distribution to Unitholders, repayment of debt and other investing activities.

# Non-IFRS Financial Measures and Ratios

## *Payout ratio*

Definition: Payout ratio is calculated as Distributions declared per unit divided by Distributable cash after maintenance capital expenditures per unit.

Why we use the measure and why it is useful to investors: It provides useful information related to our cash flows including our ability to pay distributions to Unitholders.

# Non-IFRS Financial Measures and Ratios

C\$ millions, except per unit metrics and ratios	For the three months ended		For the nine months ended	
	Sept. 30, 2025	Sept. 30, 2024	Sept. 30, 2025	Sept. 30, 2024
Cash flow from operating activities	\$ 155,482	\$ 143,244	\$ 250,491	\$ 247,808
Add (Less):				
Lease payments net of sub-lease receipts	(17,217)	(16,430)	(52,109)	(48,237)
(Decrease) Increase in working capital	(30,921)	(29,680)	78,018	42,983
Changes in other items <sup>(1)</sup>	785	(4,718)	9,133	(529)
Maintenance capital expenditures	(30,341)	(26,477)	(74,202)	(68,419)
<b>Distributable cash after maintenance capital expenditures</b>	<b>\$ 77,788</b>	<b>\$ 65,939</b>	<b>\$ 211,331</b>	<b>\$ 173,606</b>
Weighted average number of units outstanding	112,651,485	118,769,869	114,402,401	117,696,867
<b>Distributable cash after maintenance capital expenditures per unit</b>	<b>\$ 0.6905</b>	<b>\$ 0.5552</b>	<b>\$ 1.8473</b>	<b>\$ 1.4750</b>
<b>Distributions declared per unit</b>	<b>\$ 0.1725</b>	<b>\$ 0.1650</b>	<b>\$ 0.5175</b>	<b>\$ 0.4950</b>
<b>Payout Ratio</b>	<b>25%</b>	<b>29%</b>	<b>28%</b>	<b>33%</b>

(1) Changes in other items relates to Cash interest and Cash taxes.

# Non-IFRS Financial Measures and Ratios

C\$ millions, except per unit metrics and ratios	For the twelve months ended								
	Q3 2025	Q2 2025	Q1 2025	Q4 2024	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023
LTM Cash flow from operating activities	\$350.5	\$338.2	\$357.0	\$348.0	\$345.3	\$332.3	\$ 349.5	\$ 401.5	\$ 407.5
Add (Less):									
LTM lease payments net of sub-lease receipts	(69.3)	(68.5)	(68.5)	(65.4)	(63.5)	(61.5)	(58.8)	(58.3)	(56.6)
LTM (decrease) Increase in working capital	60.6	61.8	24.1	25.6	8.7	31.0	33.5	0.0	17.1
LTM changes in other items <sup>(1)</sup>	19.3	13.8	9.0	9.6	7.5	17.1	33.3	44.0	38.2
LTM Maintenance capital expenditures	(110.3)	(106.4)	(106.2)	(104.5)	(112.1)	(111.3)	(102.1)	(104.2)	(93.3)
<b>LTM Distributable cash after maintenance capital expenditures</b>	<b>\$250.8</b>	<b>\$239.0</b>	<b>\$215.3</b>	<b>\$213.1</b>	<b>\$187.1</b>	<b>\$207.6</b>	<b>\$ 255.3</b>	<b>\$ 283.0</b>	<b>\$ 312.9</b>
Weighted average number of units outstanding	115,962,103	117,504,271	118,374,100	118,424,190	117,475,258	116,873,267	116,578,501	116,212,199	115,841,117
<b>LTM Distributable cash after maintenance capital expenditures per unit</b>	<b>\$ 2.16</b>	<b>\$ 2.03</b>	<b>\$ 1.82</b>	<b>\$ 1.80</b>	<b>\$ 1.59</b>	<b>\$ 1.78</b>	<b>\$ 2.19</b>	<b>\$ 2.44</b>	<b>\$ 2.70</b>
LTM Distributions declared per unit <sup>(2)</sup>	\$ 0.6825	\$ 0.6750	\$ 0.6675	\$ 0.660	\$ 0.645	\$ 0.630	\$ 0.615	\$ 0.600	\$ 0.600
<b>LTM Payout ratio (%)</b>	<b>32%</b>	<b>33%</b>	<b>37%</b>	<b>37%</b>	<b>40%</b>	<b>35%</b>	<b>28%</b>	<b>25%</b>	<b>22%</b>

(1) Changes in other items relates to Cash interest and current taxes.

(2) Based on actual number of units outstanding on record date.

# Non-IFRS Financial Measures and Ratios

## Net debt

Most directly comparable IFRS financial measure: Total long-term debt, Debentures, lease liabilities, and long-term lease liabilities, less cash and cash equivalents

Definition: Net debt is calculated as the total of long-term debt, the principal value of Debentures, lease liabilities and long-term lease liabilities, less cash and cash equivalents.

Why we use the measure and why it is useful to investors: It provides useful information related to our aggregate debt balances.

For the quarter ended									
C\$ millions	Q3 2025	Q2 2025	Q1 2025	Q4 2024	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023
Long-term debt <sup>(1)</sup>	\$ 513.6	\$ 478.8	\$ 438.7	\$ 343.3	\$ 304.1	\$ 311.9	\$ 322.5	\$ 246.5	\$ 315.0
Add (Less):									
Debentures <sup>(1)</sup>	239.7	340.0	340.0	340.0	340.0	425.5	425.5	425.6	425.7
Long-term lease liabilities	145.5	129.4	142.3	148.3	130.9	133.4	141.0	130.6	130.7
Lease liabilities	61.1	54.8	57.6	58.1	52.0	52.3	52.3	49.3	51.3
Cash and cash equivalents	(18.7)	(20.1)	(28.9)	(25.5)	(16.3)	(35.3)	(27.5)	(21.5)	(35.8)
<b>Net debt</b>	<b>\$ 941.1</b>	<b>\$ 982.8</b>	<b>\$ 949.8</b>	<b>\$ 864.2</b>	<b>\$ 810.7</b>	<b>\$ 887.8</b>	<b>\$ 913.7</b>	<b>\$ 830.5</b>	<b>\$ 886.9</b>

(1) Principal amount outstanding.

# Non-IFRS Financial Measures and Ratios

## Growth capital expenditures

Most directly comparable IFRS financial measure: Capital expenditures

Definition: Growth capital expenditures are calculated as Capital expenditures less Maintenance Capital expenditures, plus investments in a joint venture. These include unpaid amounts at each reporting period.

Why we use the measure and why it is useful to investors: It provides useful information related to the capital spending and investments intended to grow earnings

C\$ thousands	Three months ended		Nine months ended		Twelve months ended
	Sept. 30, 2025	Sept. 30, 2024	Sept. 30, 2025	Sept. 30, 2024	December 31, 2024
Capital expenditures	\$ 40,983	\$ 45,610	\$ 103,076	\$ 125,085	\$ 185,803
Add (Less):					
Maintenance capital expenditures	(30,341)	(26,477)	(74,202)	(68,419)	(104,474)
Non-maintenance capital expenditures	10,642	19,133	28,874	56,666	81,329
<b>Growth capital expenditures</b>	<b>\$ 10,642</b>	<b>\$ 19,133</b>	<b>\$ 28,874</b>	<b>\$ 56,666</b>	<b>\$ 81,329</b>



## Capital Management Measures

Capital management measures are financial measures disclosed by an entity that (a) are intended to enable an individual to evaluate an entity's objectives, policies and processes for managing the entity's capital, (b) are not a component of a line item disclosed in the primary financial statements of the entity, (c) are disclosed in the notes of the financial statements of the entity, and (d) are not disclosed in the primary financial statements of the entity.

### *Net debt to LTM Adjusted EBITDA*

Definition: Net debt to LTM Adjusted EBITDA is calculated as Net debt divided by LTM Adjusted EBITDA. LTM Adjusted EBITDA represents the last twelve months Adjusted EBITDA.

Why we use the measure and why it is useful to investors: It provides useful information related to our debt leverage and our ability to service debt. We monitor Net debt to LTM Adjusted EBITDA as a part of liquidity management to sustain future investment in the growth of the business and make decisions about capital.

## Total of Segments Measures

Total of segments measures are financial measures disclosed by an entity that (a) are a subtotal of two or more reportable segments, (b) are not a component of a line item disclosed in the primary financial statements of the entity, (c) are disclosed in the notes of the financial statements of the entity, and (d) are not disclosed in the primary financial statements of the entity.

The following slide provides an explanation of the composition of the Total of segments measures.

# Total of Segments Measures

## Adjusted EBITDA

Most directly comparable IFRS financial measure: Net earnings (loss)

C\$ thousands	Three months ended Sept. 30		Nine months ended Sept. 30	
	2025	2024	2025	2024
Net earnings	\$ 42,373	\$ 60,080	\$ 101,138	\$ 116,634
Add (Less):				
Depreciation and amortization	54,802	45,503	162,289	138,616
Net finance costs	55,385	16,149	101,507	61,059
Income tax expense	(2,541)	13,809	14,486	36,672
Impairment in PPE	-	-	43,484	-
Change in environmental and decommissioning liability	(138)	2,410	(521)	186
Net (gain) loss on disposal and write-down of PPE	768	521	(74)	3,014
Unrealized foreign exchange (gain) loss	550	(1,319)	(13,072)	6,018
<b>Adjusted EBITDA</b>	<b>\$ 151,199</b>	<b>\$ 137,153</b>	<b>\$ 409,237</b>	<b>\$ 362,199</b>

# Total of Segments Measures

## Adjusted EBITDA

Most directly comparable IFRS financial measure: Net earnings (loss)

C\$ millions	Twelve Months Ended								
	Q3 2025	Q2 2025	Q1 2025	Q4 2024	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023
Net earnings (loss)	\$ 111.4	\$ 129.1	\$ 134.0	\$ 126.9	\$ 128.3	\$ 139.0	\$ 211.7	\$ 249.3	\$ 225.9
Add (Less):									
Depreciation and amortization	212.2	202.9	197.1	188.5	196.0	205.3	210.2	217.5	215.0
Net finance costs	113.0	73.7	77.4	72.6	94.8	76.2	42.4	24.0	27.5
Income tax (recovery) expense	21.7	38.1	43.4	43.9	46.8	49.7	40.4	42.1	64.6
Impairment in PPE	43.5	43.5	-	-	-	-	-	-	-
Impairment of joint venture	3.8	3.8	3.8	3.8	-	-	-	-	-
Change in environmental and decommissioning liability	(1.6)	0.9	1.1	(0.9)	10.0	4.1	5.6	7.2	(2.6)
Net (gain) loss on disposal and write-down of PPE	5.4	5.2	7.8	8.5	(2.5)	(2.4)	(3.1)	(2.0)	5.7
Gain on disposal of assets	-	-	-	-	(24.3)	(24.3)	(24.3)	(24.3)	-
Unrealized foreign exchange (gain) loss	8.4	6.5	16.2	27.5	(2.2)	4.3	(2.1)	(11.1)	(13.8)
<b>Adjusted EBITDA</b>	<b>\$ 517.8</b>	<b>\$ 503.8</b>	<b>\$ 480.9</b>	<b>\$ 470.8</b>	<b>\$ 446.9</b>	<b>\$ 451.8</b>	<b>\$ 480.9</b>	<b>\$ 502.6</b>	<b>\$ 522.2</b>

# Total of Segments Measures

## Adjusted EBITDA

Most directly comparable IFRS financial measure: Net earnings (loss)

C\$ millions	Adjusted EBITDA for the year ended December 31					
	2024	2023	2022	2021	2020	2019
Net earnings (loss)	\$ 126.9	\$ 249.3	\$ 109.1	\$ (235.2)	\$ (167.5)	\$ (99.7)
Add (Less):						
Depreciation and amortization	188.5	217.5	217.0	239.6	253.9	262.5
Net finance costs	72.6	24.0	50.0	116.2	140.3	88.5
Income tax (recovery) expense	43.9	42.1	60.1	15.0	(47.5)	(24.3)
Impairment of intangible assets and PPE	-	-	-	130.0	56.0	65.6
Impairment of joint venture	3.8	-	-	-	-	-
Change in environmental and decommissioning liability	(0.9)	7.2	-	0.6	8.2	-
Net (gain) loss on disposal and write-down of PPE	8.5	(2.0)	2.1	(0.4)	21.0	13.8
Loss on disposal of assets held for sale	-	-	0.5	7.1	-	-
Gain on disposal of assets	-	(24.3)	(17.4)	-	-	-
Unrealized foreign exchange (gain) loss	27.5	(11.1)	9.6	7.5	0.8	(10.8)
<b>Adjusted EBITDA</b>	<b>\$ 470.8</b>	<b>\$ 502.6</b>	<b>\$ 430.9</b>	<b>\$ 280.4</b>	<b>\$ 265.3</b>	<b>\$ 295.6</b>

## Supplementary Financial Measures

Supplementary financial measures are financial measures disclosed by an entity that (a) are, or are intended to be, disclosed on a periodic basis to depict the historical or expected future financial performance, financial position or cash flow of an entity, (b) are not disclosed in the financial statements of the entity, (c) are not non-IFRS financial measures, and (d) are not non-IFRS ratios.

The following provides an explanation of the composition of those Supplementary financial measures.

### *Maintenance capital expenditures*

Represents capital expenditures that are required to sustain operations at existing levels and include major repairs and maintenance and plant turnarounds. These include unpaid amounts at each reporting period.

### *Non-maintenance capital expenditures*

Represents capital expenditures, including unpaid amounts, that are: (a) pre-identified or pre-funded, usually as part of a significant acquisition and related financing; (b) considered to expand the capacity of our operations; (c) significant environmental capital expenditures that are considered to be non-recurring; or (d) capital expenditures to be reimbursed by a third party.

# Supplementary Financial Measures

## *Cash interest*

Represents interest expense related to long-term debt, interest on Debentures, pension interest expense and interest income.

## *Cash tax*

Represents current income tax expense.

## CAUTION REGARDING FORWARD-LOOKING STATEMENTS

Certain statements contained in this presentation constitute forward-looking statements and forward looking information within the meaning of certain securities laws, including the Securities Act (Ontario). Forward-looking statements can be generally identified by the use of words such as “anticipate”, “continue”, “estimate”, “expect”, “expected”, “intend”, “may”, “will”, “project”, “plan”, “should”, “believe” and similar expressions. Specifically, forward-looking information in this presentation include statements respecting certain future expectations about: that Chemtrade will maintain a strong balance sheet through the economic cycle and target Leverage at <2.5x; Chemtrade’s intention that it may temporarily increase Leverage for disciplined strategic growth objectives; its expectations with respect to its “Vision 2030” targets of strong unitholder returns, 5 to 10% annual growth in mid-cycle Adjusted EBITDA; its expectation that Adjusted EBITDA growth will occur on a per unit basis supplemented by reduced units outstanding via buybacks; its expected targeted returns for investment between 15-20%, with a focus on water chemicals and ultrapure acid and estimated growth capital expenditures of \$40.0-50.0M in 2025; its intention to target acquisitions with annual EBITDA between \$10-50M; its consideration of increasing the distribution as earnings and cash flow grow; its anticipated drivers of growth (2025-2030), including existing business improvements (continued focus on commercial and operational excellence), organic growth (focusing on water chemicals and ultrapure acid) and external growth (targeting acquisitions with EBITDA between \$10-\$50M, the expectation that such acquisition will be debt financed, its targeted leverage of <2.5X, that may be tactically increased to support strategic opportunities); Chemtrade’s expectation that demand remains strong in the water chemicals business; Chemtrade’s expectation that global water treatment chemicals market demand is to increase at a 5% CAGR between 2023 and 2033; Chemtrade’s ability to leverage its broad set of internal and acquired capabilities in water treatment, and that increasing products and services will would unlock growth opportunities in the municipal market and food processing market, its intention to drive geographic expansion in North America; with the acquisition of Polytec, its ability to leverage its North American wide customer footprint, expand Polytec’s solutions model to Chemtrade’s geographies, to optimize Polytec’s business operation, realizing synergies across logistics capacities and technical experience, and enhancing customer experience; Chemtrade’s expectation that 2025 will be a record year for Chemtrade based on Adjusted EBITDA guidance; Chemtrade’s expectation that it will be able to work with its customers and suppliers to manage additional costs of a changing tariff environment and CUSMA negotiations; Chemtrade’s expectation that 2025 Adjusted EBITDA guidance is to be above \$502.6 million with an implied 2025 payout ratio of ~37% or less; Chemtrade’s expectations with respect to 2025 Guidance, including maintenance capital expenditures between \$115.0-125.0M, growth capital expenditures between \$40.0-\$50.0M, lease payments between \$55.0-\$75.0M, cash interest between \$55.0-\$60.0M and cash tax of \$40.0-50.0M; Chemtrade’s assumption that for Q4 2025 the NE Asia index price for caustic soda will be \$US435 per tonne; Chemtrade’s expectation that chlorine pricing softening for the remainder of the year and that HCL demand will remain moderate; Chemtrade’s expectation that sodium chlorate volumes remain flat year-over-year in 2025 alongside firmer pricing.

Forward-looking statements in this presentation describe the expectations of Chemtrade Logistics Income Fund (“Chemtrade”) and its subsidiaries as of the date hereof. With respect to the forward-looking information contained in this presentation, Chemtrade has made certain assumptions regarding, among other things: there being no significant disruptions affecting the operations of Chemtrade and its subsidiaries, whether due to labour disruptions, supply disruptions, power disruptions, transportation disruptions, damage to equipment or otherwise; the ability of Chemtrade to sell products at prices consistent with current levels or in line with Chemtrade’s expectations; the ability of Chemtrade to obtain products, raw materials, equipment, transportation, services and supplies in a timely manner to carry out its activities and at prices consistent with current levels or in line with Chemtrade’s expectations; the timely receipt of required regulatory approvals; the cost of regulatory and environmental compliance being consistent with current levels or in line with Chemtrade’s expectations; and the performance of the global economy as expected. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements for a variety of reasons, including without limitation the risks and uncertainties detailed under the “RISK FACTORS” section of Chemtrade’s latest Annual Information Form and the “RISKS AND RISK MANAGEMENT” section of Chemtrade’s most recent Management’s Discussion & Analysis. Although Chemtrade believes the expectations reflected in these forward-looking statements and the assumptions upon which they are based are reasonable, no assurance can be given that actual results will be consistent with such forward-looking statements, and they should not be unduly relied upon. Except as required by law, Chemtrade does not undertake to update or revise any forward-looking statements, whether as a result of new information, future events or for any other reason. The forward-looking statements contained herein are expressly qualified in their entirety by this cautionary statement. Further information can be found in the disclosure documents filed by Chemtrade with the securities regulatory authorities, available on [www.sedarplus.com](http://www.sedarplus.com).

Non-IFRS measures referred to in this presentation include Adjusted EBITDA and Net Debt to LTM Adjusted EBITDA. Non-IFRS and other financial measure are fully defined in our MD&A.